

Sussex County Association of REALTORS®

Wireless Lockbox Program

The Association has owned and maintained lockboxes for several years. As a member of the Sussex County Association of REALTORS® (SCAOR), or a non-member seeking lockbox access, the Association provides the most up-to-date Bluetooth Wireless Lockboxes in the industry. There is an annual fee for service but no cost for an individual lockbox. Brokers can buy into the Lockbox program at any time, and specific types of Affiliates have access. Overall, the SCAOR Wireless Lockbox Program is a service that helps members and non-members conduct business in Sussex County, Delaware.

In 2017 the Board of Directors voted to replace all current lockboxes with the latest Bluetooth Wireless Lockboxes manufactured by SentiLock (owned by NAR). Management was instructed to purchase over 5,000 new lockboxes and schedule the 2017 Lockbox Exchange in August. The Exchange was a success where over 90% of the existing Lockboxes were returned and replaced.

As of 2018, the Association owns and maintains over 5,000 Bluetooth Wireless Lockboxes. Association staff support the members with the following customer support and technical services:

- Register new Association members and non-members in the SentiLock Keybox System
- Transfer members and non-members within the SentiLock website
- 7 day/week agent support and assigned CRM for Association support, 5 day SCAOR support
- Warranty existing lockboxes
- SentiSmart™ Mobile App: Perform all functions with the Bluetooth® REALTOR® Lockbox with only your Smartphone; Mobile App works with older versions of our Lockboxes to open key compartments, assign/remove Lockbox, view access logs and generate One Day Codes.
- Distribution of SentiCard® and SentiCard® Readers (an alternative way to access Lockboxes)
- Showing Feedback Request/Instant Notifications of access to Lockboxes
- Lockbox Website/online shopping cart/Lockbox reporting

SentiLock Wireless Bluetooth Lockbox and App Benefits

The Bluetooth® REALTOR® Lockbox Advantage

- Bluetooth® Compatible
- 100% Assembled & Supported in the USA
- User Replaceable Batteries
- Holds Keys, Fobs, & Cards
- Compact Jam Free Design
- Above & Beyond Standard Industry Certifications

The SentiSmart™ Mobile App Advantage

- Open Lockboxes with Smartphones or Tablet
- Receive Instant Showing Notifications
- Automatically Assign or Unassign to Property
- Generate One Day Codes
- View Access Logs
- Customize Lockbox Settings

For more information on the Lockbox program, please call (302) 855-2300 or email info@scaor.com.

Sincerely,

Merritt Burke IV, CEO
SCAOR